## WHOLESALE BULLETIN

IMPORTANT INFORMATION: PLEASE READ IMMEDIATELY

Guidelines Bolt Training Wholesale Website Previous Bulletins

## 19W-002

Attention: Business Development Managers & Mortgage Brokers January 2, 2019

Please take a moment to read the important information contained in this bulletin.

Included in this Bulletin: Multiple UW Guideline Additions and Changes - December

## What's New?

The following Underwriting Guideline changes have been implemented within the UW Manuals/Product Matrices (Note: these changes may not have been announced in a bulletin): (Click on the link listed under "Manual Affected" below to find the topic listed in YELLOW within the Table of Contents.)

Topic	Manual Affected	Detail
Other Income Sources/Unearned Income	MWF Jumbo 2	Updated section 3.5.6: Other Income Sources/Unearned Income to include:  Effective income for borrowers planning to retire during the first three-year period of the loan must include the applicable amount of:  • Documented retirement benefits  • Social Security payments  • Other Payments expected to be received in retirement  The borrower's continued ability to repay the loan must be considered when the income source expires or the distributions will deplete the asset prior to maturity of the loan, including:  • Replacement income such as Social Security income, deferred compensation, or trust income, that will begin before the income source expires  • Strong equity position in other real estate or assets that may be liquidated in the future to provide an additional income stream  • Strong financial experience evidenced by asset and credit profile  • Sale of the subject property cannot be the sole reason for approval or denial.

 Refer to Underwriting Guidelines for complete details.