



WHOLESALE BULLETIN

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17W-015

**Attention: Business Development Managers
& Mortgage Brokers**

February 14, 2017

Please take a moment to read the important information contained in this bulletin.

Included in this Bulletin: REVISED Wholesale Broker Agreement Changes

We are excited to announce that Mountain West Financial has made changes to simplify the Broker and Broker Banker Agreements process. New agreements have been sent out to the Broker of Record or designated company contact. Once this new agreement has been signed, there will be no need to re-sign future versions, as this establishes static URLs where all future changes will be published. Notification of future changes will be communicated through Bulletins. We have also changed our terms regarding Early Payoffs and Early Payment Defaults.

Please note that all brokers are required to sign a new version of the agreement to maintain approval with Mountain West Financial. These were due on **January 31st 2017**. If you have not yet signed a new agreement, please contact your Business Development Manager or Account Executive to check on the status of your account.

To see full details of the significant changes, please visit the following URLs:

<http://mwfwholesale.com/dmdocuments/files/BrokerAgreement.pdf>

<http://mwfwholesale.com/dmdocuments/files/BrokerBankerAgreement.pdf> (for Broker partners with established warehouse lines)

If you have any questions, please contact your Account Executive or Business Development Manager.

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