B.O.L.T. TRAINING

Lesson 09 - Pricing A Loan





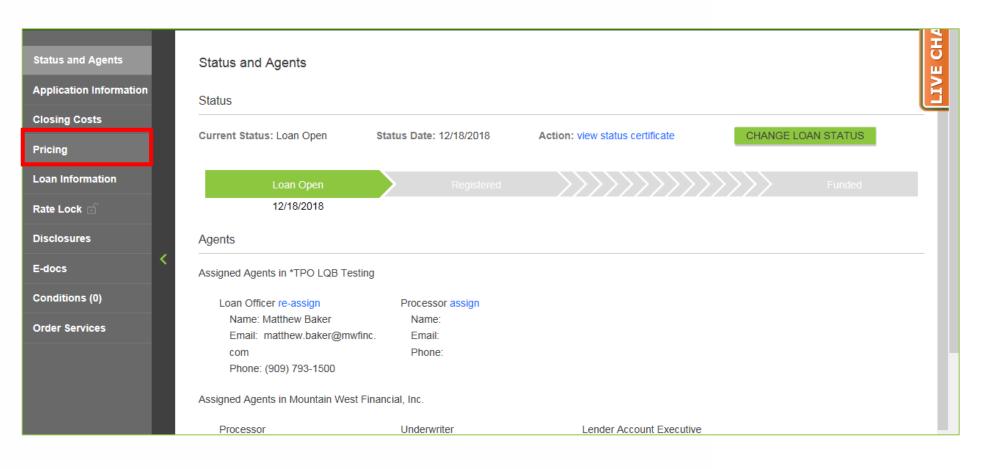
In This Training We Will Discuss

- Pricing A Loan
- Generating A Loan Comparison



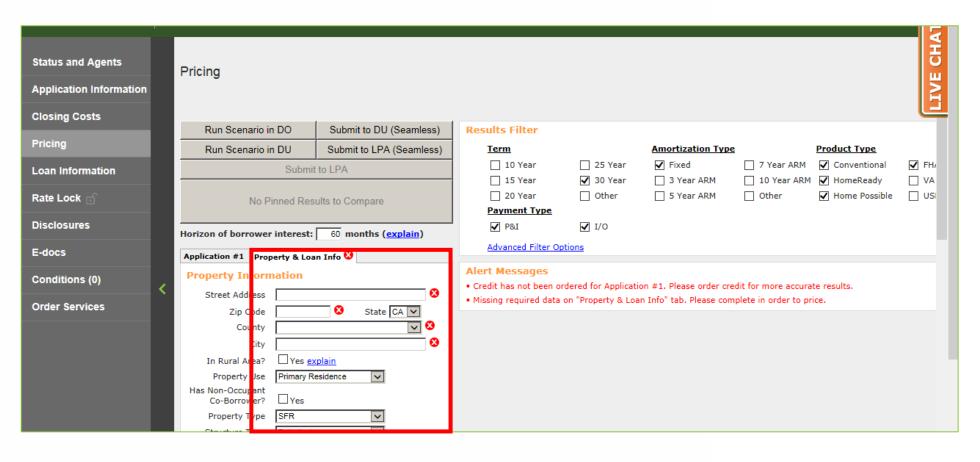
Pricing A Loan





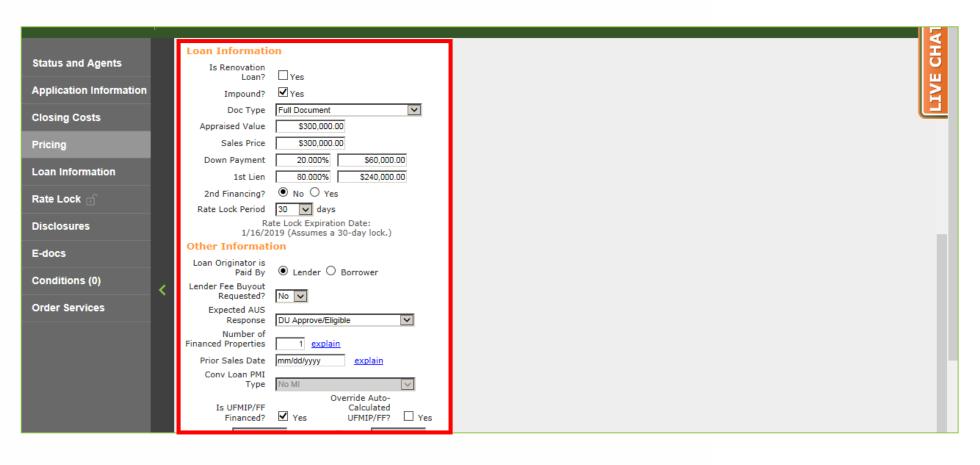
1. Within a loan, click "Pricing".





2. In the Property & Loan Info section, complete all required fields (indicated by a red "x").





In the Property & Loan Info section, complete any additional fields that pertain to the loan.



Status and Agents Application Information	Pricing
Closing Costs	Run Scenario in DO Submit to DU (Seamless) Results Filter
Pricing	Run Scenario in DU Submit to LPA (Seamless) Term Amortization Type Product Type
Loan Information	Submit to LPA □ 10 Year □ 25 Year □ 7 Year ARM □ Conventional □ FH/ □ 15 Year □ 30 Year □ 3 Year ARM □ 10 Year ARM □ HomeReady □ VA
Rate Lock 🕤	No Pinned Results to Compare □ 20 Year □ Other □ 5 Year ARM □ Other ☑ Home Possible □ USI Payment Type
Disclosures	Horizon of borrower interest: 60 months (explain)
E-docs	Application #1 Property & Loan Info
Conditions (0)	Property Information Street Address 1209 Nevada Street Alert Messages • Credit has not been ordered for Application #1. Please order credit for more accurate results.
Order Services	Zip Code 92374 State CA County San Bernardino
	City Redlands
	In Rural Area?
	Property Use Primary Residence Has Non-Occupant Co-Borrower? Yes Property Type SFR Structure Type Detached

4. Click "Application #1".



Status and Agents Application Information Closing Costs	Pricing	LIVE CHAT
Closing Costs	Run Scenario in DO Submit to DU (Seamless) Results Filter	
Pricing	Run Scenario in DU Submit to LPA (Seamless) <u>Term</u> <u>Amortization Type</u>	Product Type
Loan Information	Submit to LPA □ 10 Year □ 25 Year ☑ Fixed □ 7 Year	
Rate Lock 🕤	15 Year	
Disclosures	Horizon of borrower interest: 60 months (explain)	
E-docs	Application #1 Property & Loan Info	
Conditions (0)	Remove this application Add New 1003 Application Applicant Info Applicant Info	
Order Services	• Missing required data on "Application #1" tab. Please complete in order to prefer to Please to Please complete in order to prefer to Please to P	ice.
	Middle Name	
	Last Name FIRSTIMER	
	Suffix	
	SSN 8	
	E-mail alice.firstimer@mwfinc.com Citizenship US Citizen	

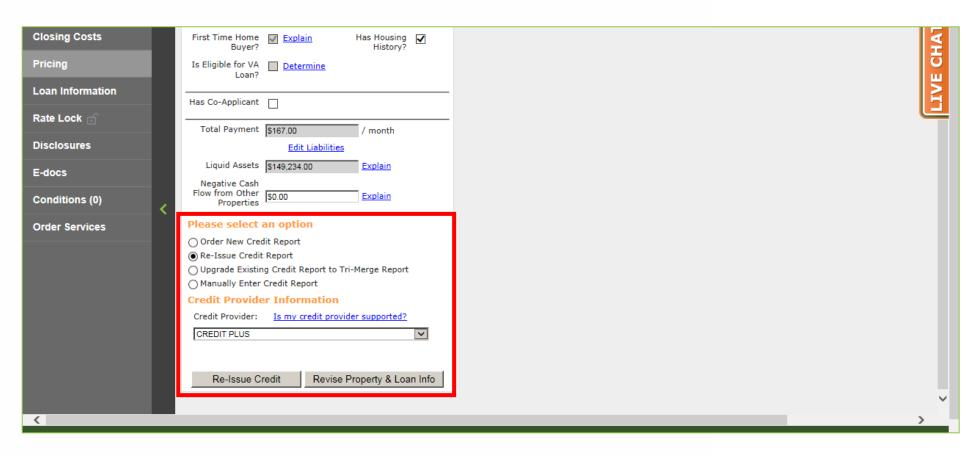
In the Application #1 section, complete all required fields (indicated by a red "x").



Status and Agents Application Information	Pricing
Closing Costs	Run Scenario in DO Submit to DU (Seamless) Results Filter
Pricing	Run Scenario in DU Submit to LPA (Seamless) Term Amortization Type Product Type
Loan Information	Submit to LPA
Rate Lock 🕤	No Pinned Results to Compare 20 Year Other 5 Year ARM Other Home Possible US Payment Type
Disclosures	Horizon of borrower interest: 60 months (explain)
E-docs	Application #1 Property & Loan Info Advanced Filter Options
Conditions (0)	Remove this application Add New 1003 Application Applicant Info Alert Messages • Credit has not been ordered for Application #1. Please order credit for more accurate results.
Order Services	First Name ALICE
	Middle Name
	Last Name FIRSTIMER
	Suffix SSN 991-91-9991
	SSN 991-91-9991 E-mail alice.firstimer@mwfinc.com
	Citizenship US Citizen

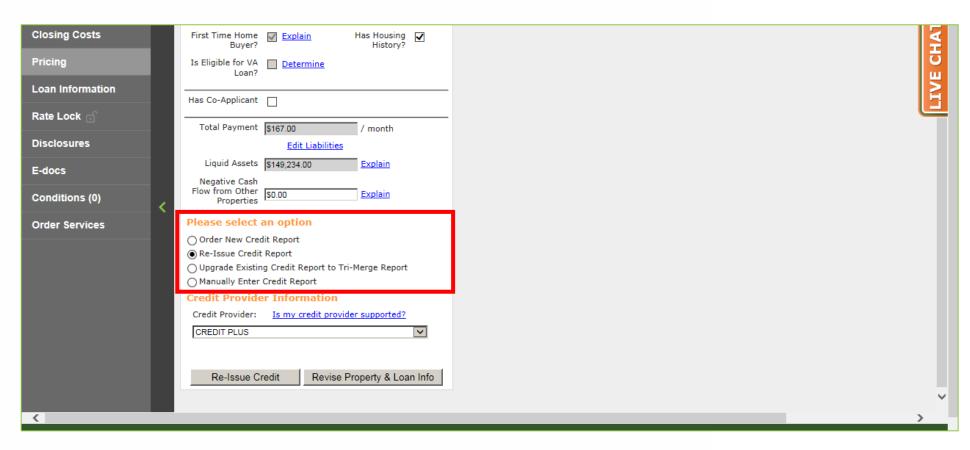
6. In the Application #1 section, complete any additional fields that pertain to the loan.





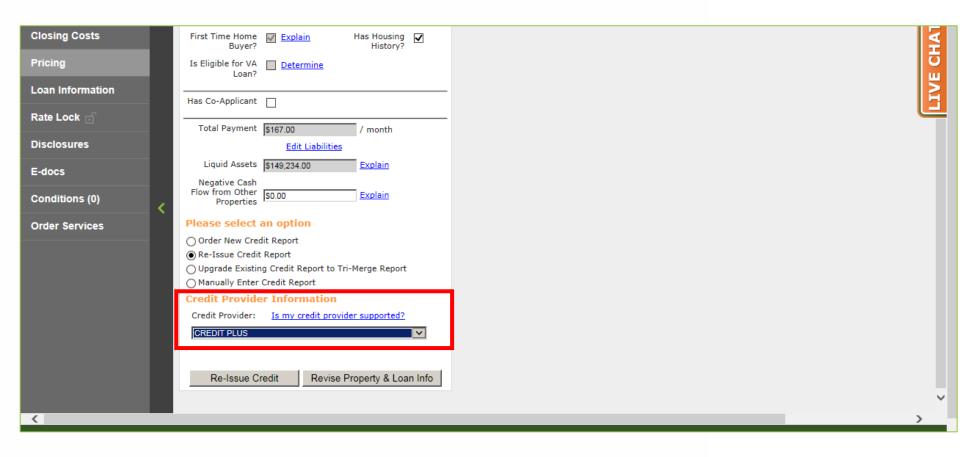
7. In the Application #1 section, scroll down to the Credit section.





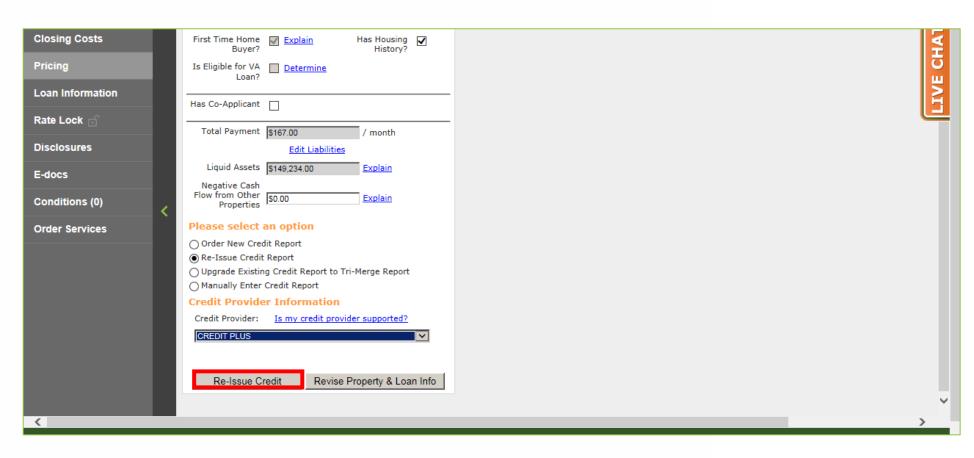
Click either "Order New Credit Report", "Re-Issue Credit Report" or "Upgrade Existing Credit Report to Tri-Merge Report".





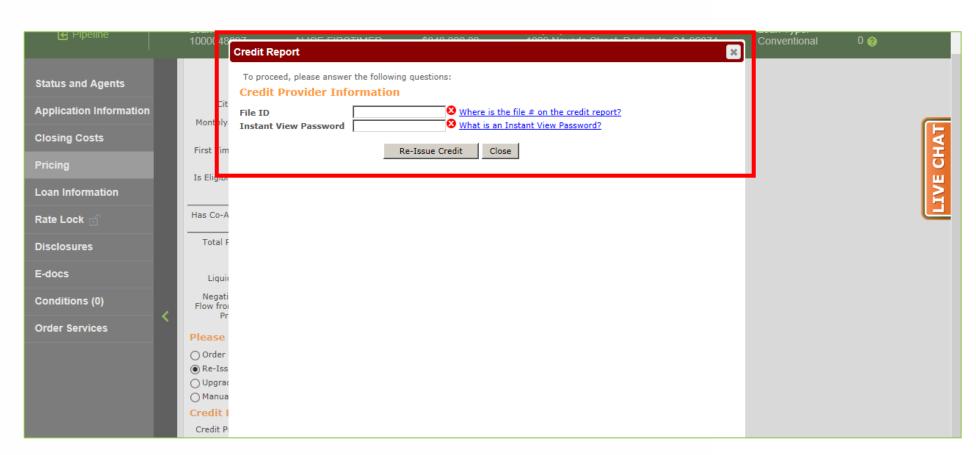
9. Select the Credit Provider.





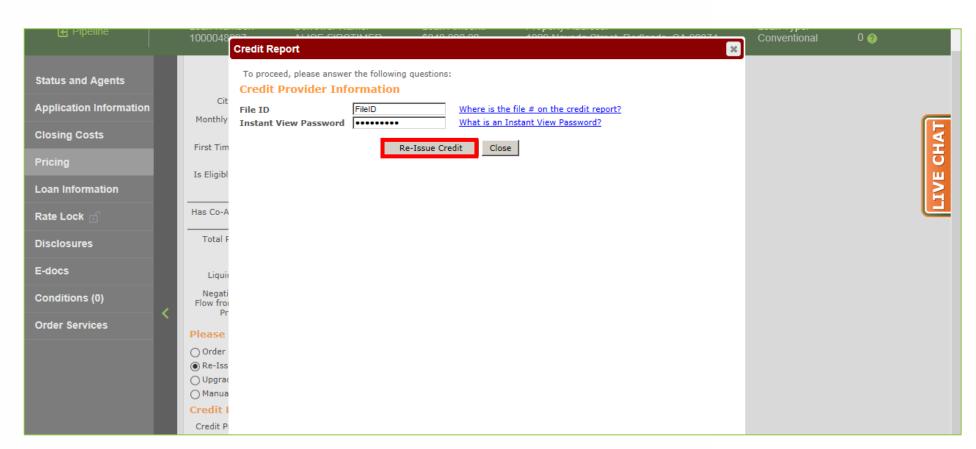
LO. Click either "Order Credit", "Re-Issue Credit" or "Upgrade Credit" (Based on Step 8).





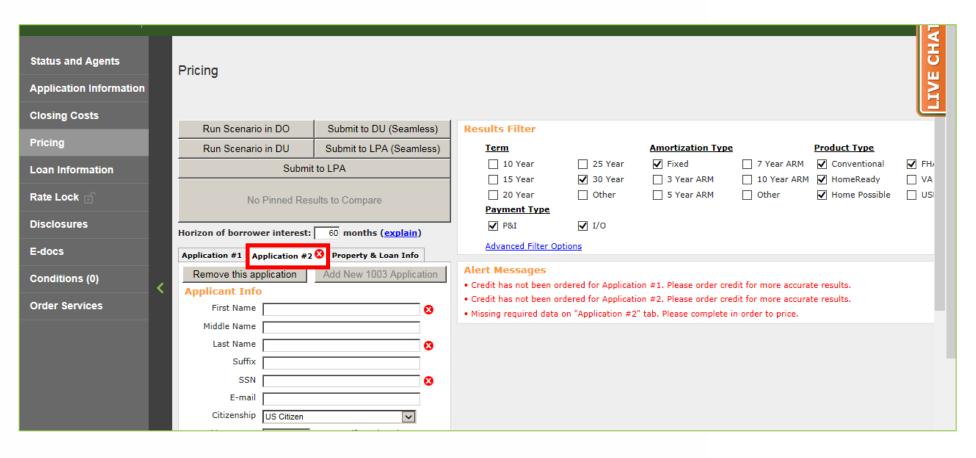
L1. A window will appear, asking for various information, dependent upon Credit Provider. Enter required information.





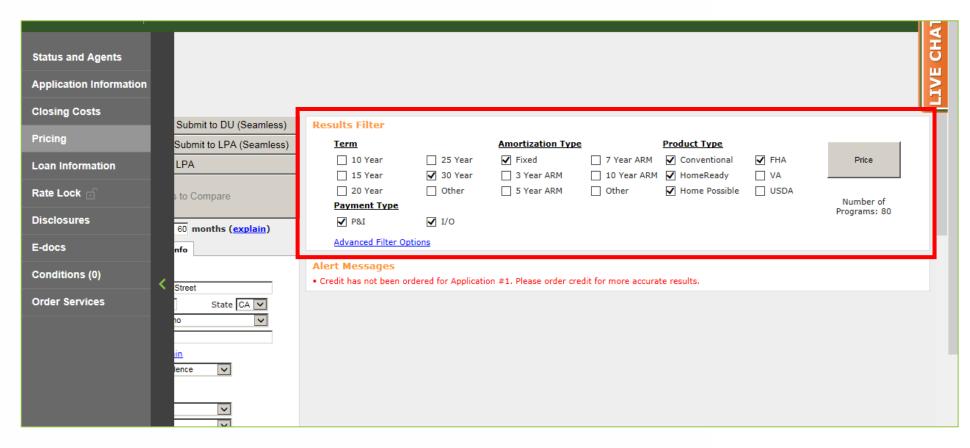
12. Click either "Order Credit", "Re-Issue Credit" or "Upgrade Credit" (Based on Step 8).





13. Repeat Steps 4 through 12 for additional Applications, if applicable.





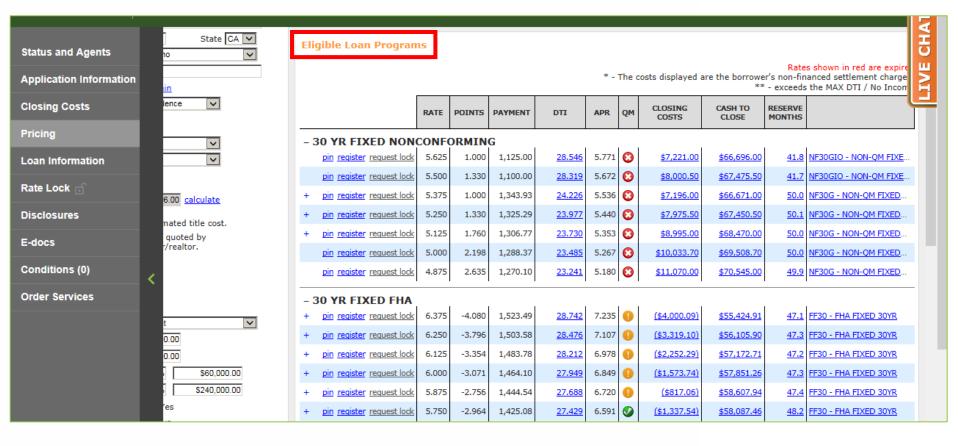
14. In the Results Filter section, select the filters that will be applied to the loan.



Status and Agents Application Information									IVE CHAT
Closing Costs	0.1.32.00.4.3.1	B 1 5"							
Pricing	Submit to DU (Seamless) Submit to LPA (Seamless)	Results Filter <u>Term</u>		Amortization Type	2	Product Type			
Loan Information	LPA	☐ 10 Year ☐ 15 Year	☐ 25 Year ✓ 30 Year	✓ Fixed ☐ 3 Year ARM	7 Year ARM	✓ Conventional ✓ HomeReady	✓ FHA ∨A	Price	
Rate Lock 🕤	s to Compare	20 Year Payment Type	Other	5 Year ARM	Other	✓ Home Possible	USDA	Number of	
Disclosures	60 months (<u>explain</u>)	✓ P&I	✓ I/O					Programs: 80	
E-docs	nfo	Advanced Filter Op	tions .						
Conditions (0)	< Street	• Credit has not been or	dered for Application	on #1. Please order cre	edit for more accura	te results.			
Order Services	State CA V								

15. Click "Price".





If Desired Results Are Displayed

16-A. Look under "Eligible Loan Programs" for available Programs and Rates.





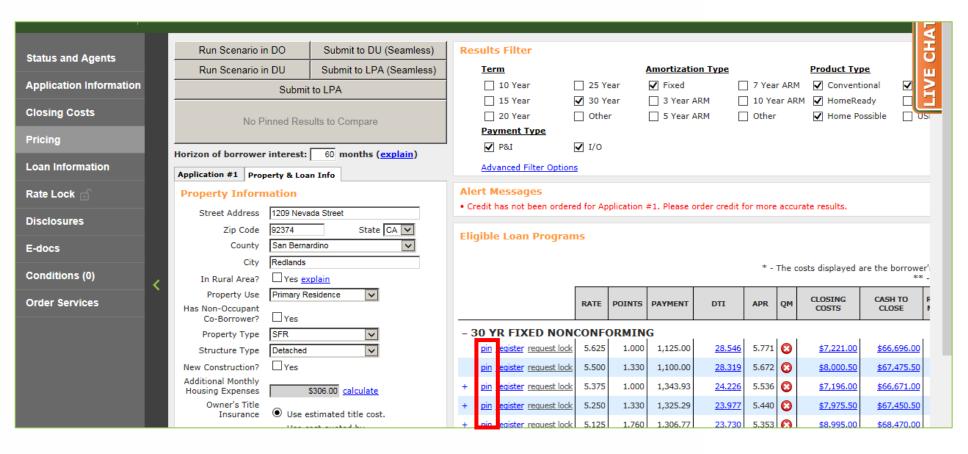
If Desired Results Are Not Displayed

16-B. Look under "Ineligible Loan Programs" to display reasons why Programs are Ineligible. Expand each section by clicking the "+" sign.



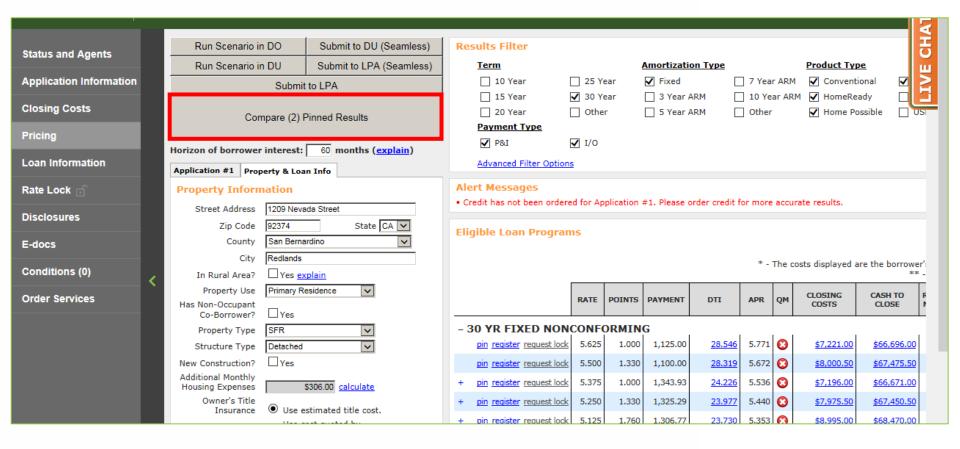
Generating A Loan Comparison





1. Click "Pin" for each Program/Rate wanting to be compared.





2. Click "Compare (X) Pinned Results".



	Originated By:	
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ı	Tel: (909) 793-1500, Email: matthew.baker@mwfinc.com	TINANCIAL INC

Purchase Loan Comparison Report - Page 1 of 2

Next Page

Borrowers: ALICE FIRSTIMER, Email: alice.firstimer@mwfinc.com

Report Generated: 12/18/2018 11:51:43 AM PST

•		
Loan Program PIN#	NF30G - NON-QM FIXED 30YR GALTON 001 Discard Pin	NF30 <mark>G - NON-OM FIXED 30YR GALTON</mark> 002 <u>Discard Pin</u>
Property Description	SFR, Detached 1209 Nevada Street Redlands, 92374	SFR, Detached 1209 Nevada Street Redlands, 92374
Purchase Price	\$300,000.00	\$300,000.00
Down Payment Percent Dollars	20.000% \$60,000.00	20.000% \$60,000.00
1st Lien Percent Dollars	80.000% \$240,000.00	80.000% \$240,000.00
Rate	4.875% <u>register</u> / <u>lock rate?</u>	5.000% register / lock rate?
Impound Taxes & Insurance?	Yes	Yes
Monthly Payment Principal & Interest Property Taxes Hazard Insurance Mortgage Insurance HOA Fee	\$1,270.10 \$250.00 \$56.00 \$0.00	\$1,288.37 \$250.00 \$56.00 \$0.00

Click "Send Report to Borrowers" to send the report to the Borrower(s) or yourself.



THANK YOU FOR VIEWING

For further B.O.L.T. Training, please visit https://www.mwfwholesale.com